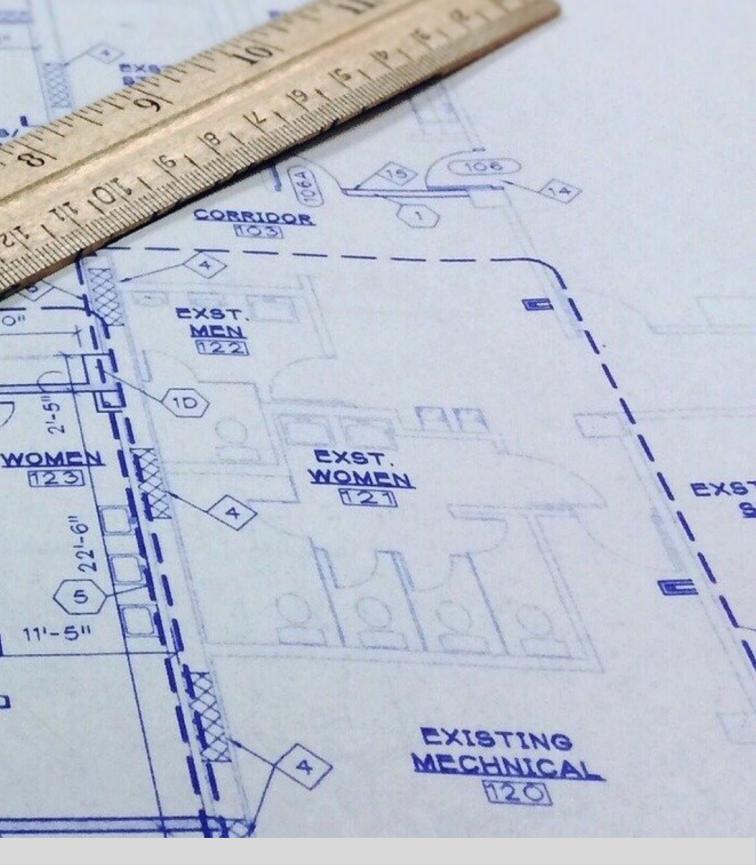
Bond Referendum: Planning to Communicate

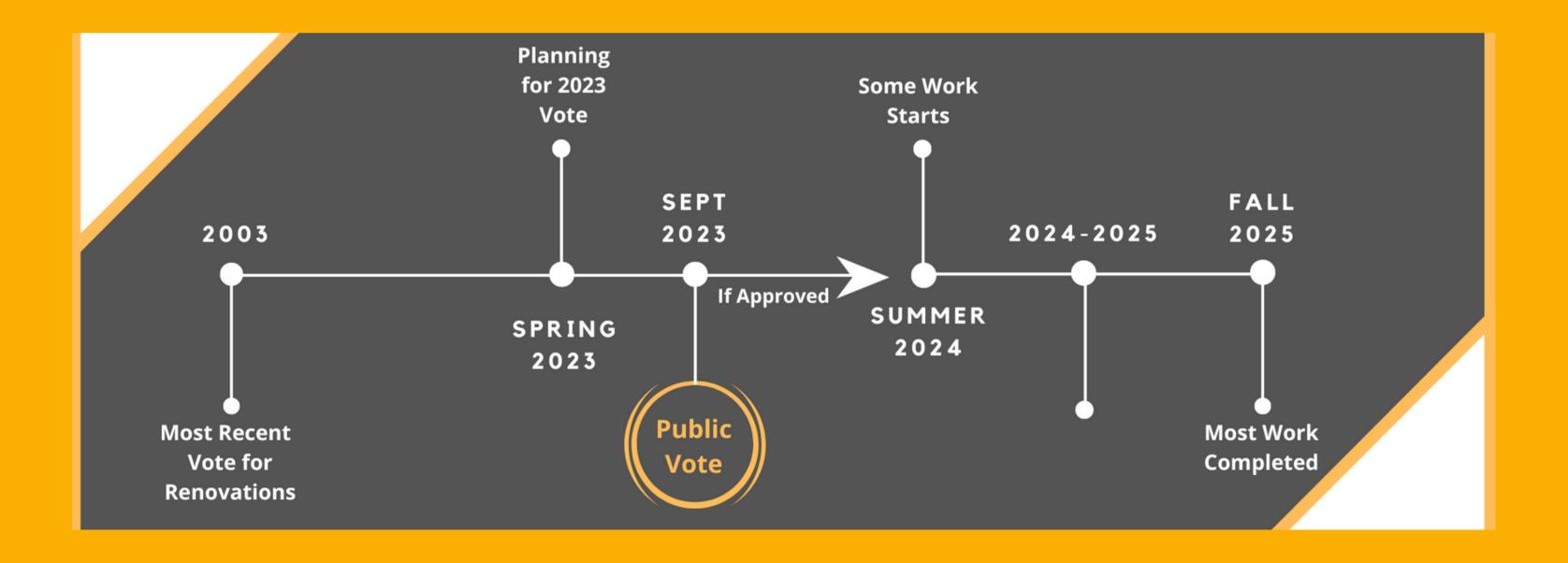
Presenting on behalf of the New Jersey School Public Relations Association (NJSPRA): Renee Janowicz, APR - Laura Bishop Communications Barbara Wilson - Cherry Hill Public Schools



You will learn: **Developing a Timeline from Plan to Ballot**

Must-Do Items including Key Messages

Tactics to Consider to Reach Your Audiences



Timeline: 6 Months
Planning and implementation
First time campaign
Campaign after a loss
State/county deadlines ≠

communications timeline

Scope and tax impact matter

Upcoming Options: Dec. 12, 2023 Jan. 23, 2024 March 26, 2024 Sept. 24, 2024 Nov. 5, 2024 Dec. 10, 2024

Monday

5

12

19

26

Beyond Counting the Weeks

NOVEMBER '22							Days:		
S	м	Т	w	Т	F	S	T-18 S-18		
		1	2	3	4	5	7 & 8- Parent Conferences		
6	7	8	9	10	11	12	10 & 11- NJEA Convention		
13	14	15	16	17	18	19			
20	21	22	23	24	25	26	23- Early Dismissal Thanksgiving		
27	28	29	30				24-25 - Thanksgiving Recess		

Leverage the start of the school year

Calendar disruptions = campaign disruptions

When to make 'The Big Announcement'

- BOE action
- BTS Nights
- Architect's presentation
- Website going live
- Media engagement
- Talk around town



Timeline Factor: Early Voting

- Voting by mail can start weeks in advance for any vote date
- Early in-person voting is an option for the General Election

Special

APPLICATION FOR VOTE BY MAIL BALLOT

Please type or print clearly in ink. All information required unless marked opt

I hereby apply for a Mail-In Ballot for: (CHECK ONLY ONE)

ALL FUTURE ELECTIONS, until I request otherwise in writing.

Or for ONLY ONE of the following: General (November

Primary (June)
 Municipal
 School
 Fin

MILITARY/OVERSEAS VOTER ONLY

I request Vote-By-Mail Ballots for all elections in which I an eligible to vote and I am (CHECK ONLY ONE)

- A Member of the Uniformed Services or Merchant Marine on active duty, or an eligible spouse or dependent. A U.S. Citizen residing outside the U.S. and I intend to return.
- AU.S. Citizen residing outside the U.S. and I do not intend to return
- AU.S. Citizen residing outside the U.S. and I have never lived in the

PLEASE NOTE: Your ballot can only be sent to the mailing address supplied on this application If your mailing address changes, you must notify the County Clerk in writing.

2	Last Name (%z+erPitt)	First Name (Type or Print)			Middle Name or Initial	Suffix (Jr., Sr., III	
3	Address at which you are reg Street Address or RD#		Apt.		-	ot to the following address: ess as Section 3	
	Municipality (City(Town)	State	Zip		State/Province, Zip/Postal Code & Country (if outside US)		
5	Date of Birth (MM/DD/19999)	Day Tir (me Phone Numbr	⊵r	7 ^{E-Mai}	l Address	
8	PLEASE NOTE: This contact information Signature: I affirm that I am the who is applying for this ballot and I	person		ncernin	g the acceptance		how you may cure a del oday's Date (MM/DD/Y / /



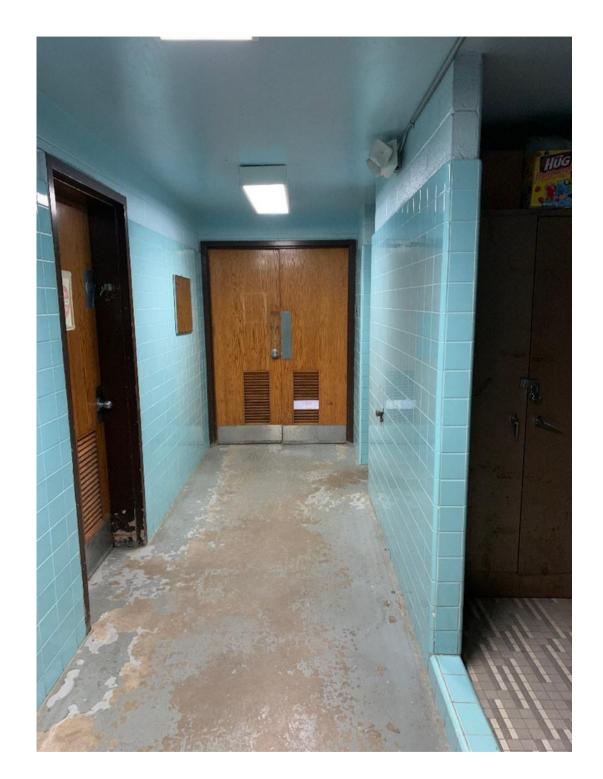
Be honest and upfront

Identify key communicators



Demonstrate need

Show them the "ugly," which is typically hidden from view.







These items are needs that they may not be able to see at a casual glance... explain it to them.

Must-Do: Demonstrate need

Must-Do: Demonstrate need

- Show how building and/or mechanical improvements lead to program enhancements.
- Relate need to learning outcomes of students and/or financial advantage for the community.



- Addressing student anxiety
- Mental break for students
- Space for popular yoga programs





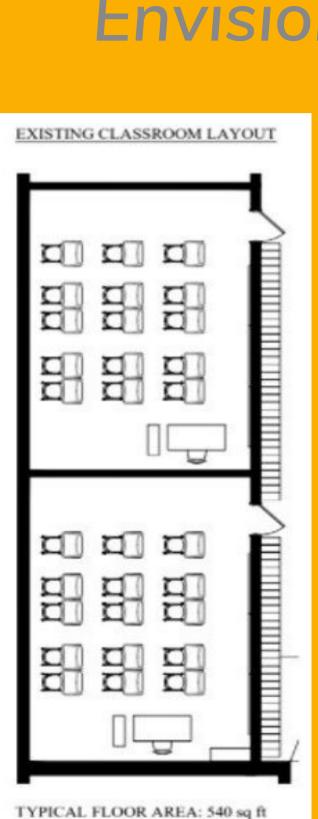




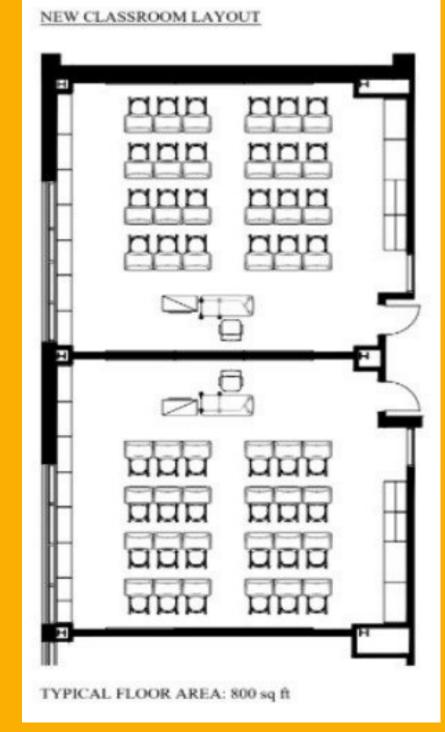








Must-Do: Envision the future



Must-Do: ID Key Communicators

- Parents
- Board of Ed: Bridge to non-parents
- Senior Citizens
- Town council
- Staff

* Proposal and district composition play a role



Must-Do: Public Q&A

- Building tour
- Architect's presentation
- BOE meeting
- Virtual forum





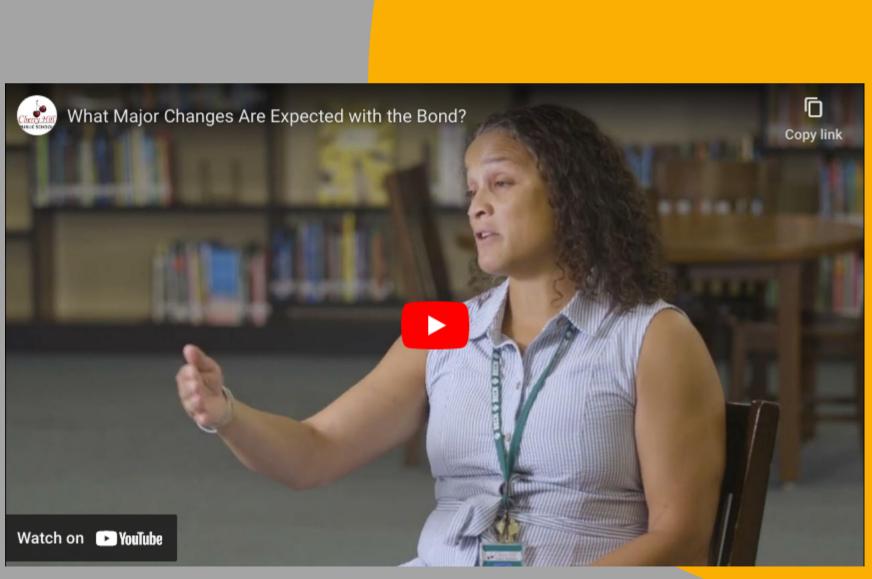
BOE Referendum Forum 3/3/2021

1,545 views \cdot Streamed live on Mar 3, 2021 \square LIKE \square DISLIKE \implies SHARE \downarrow DOWNLOAD \equiv + SAVE ...

Short Informational Videos



https://youtu.be/LAWlpEnkhAU



https://youtu.be/yPhuraEjCAE

Detailed Website



Welcome to the Cherry Hill Tomorrow page of the Cherry Hill Public Schools website. This page will be updated regularly with information about what's happening since voters passed the \$363 million bond referendum on October 6, 2022, to improve our 19 schools.

Phase One Bond Project Summary

CHPS Bonds Sale Press Release, December 8, 2022

chclc.org/Page/2647



KEY FACTS / FIGURES

Cherry Hill is the 11th largest school district in New Jersey, and one of the largest here in South Jersey. We have 19 separate schools totaling 1.7 million square feet that span 354 acres. Of our 19 schools, the newest was built in 1970. We have 1,696 professional staff and a student body of 10,760 in grades K-12. Our students speak 72 different languages at home. Currently, we have a 16% free/reduced lunch rate and a 19% special education classification rate.



Edit Page

Question & Answer

Have a quick question about what's going on with the Bond?

(Click here) Submit your question for a quick answer!

Social Media: Be Conscious of Tone

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Cherry Hill Public Schools, Cherry Hill, NJ September 20, 2022 - 😧

Back-to-School Nights continue through 9/29! WE 💙 🥮 the Big Reveal last night of the Malberg Early Childhood Center's new mascot: the Cub! Our Board of Ed members (pictured from last night: VP Miriam Stern at Stockton Elementary and Mrs. Gina Winters at Malberg ECC) are attending each Back-to-School Night, available to answer your questions about the bond & beyond! For detailed information about the bond, including a full list of projects and costs for each of our schools, as well as a tax impact calculator, please visit http://cherryhilltomorrow.com REMEMBER TO VOTE OCTOBER 6, 2022 #WEareCHPS





September 14, 2019 · 🚱

Our High School science labs were state-of-the-art when Jimmy Carter was president, 'Saturday Night Fever' was a box office hit, and NJ standards for science didn't exist. See proposed project sites today: 9-10am at RHS, 10-11am at the K-Center (Sylvan) and 11am-noon at Union.

Rutherford Public Schools - Rutherford, NJ



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Handouts for Community Members

CHERRY HILL BOARD OF EDUCATION

Special Election

THURSDAY, OCTOBER 6 POLLS OPEN 6 AM - 8 PM



our vision, our children, our legacy



Thursday, October 6 sbs-nj.org/vote



Other Tactics to Consider

Paid for by the FSE and SPTA

 Lawn signs Other signage Giveaways • Palm cards

Questions?



Get in touch with the New Jersey School Public Relations Association (NJSPRA): President Paul Zeller, pzeller@pascack.org



Renee Janowicz, APR Vice President, Laura Bishop Communications renee@laura-bishop.com



Barbara Wilson Public Information Officer Cherry Hill Public Schools bwilson@chclc.org